

GPARTNERS

Firm Profile 2009

a truly integrated law firm with a strong City presence

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...an excellent firm with high standards



About us

We advise financial institutions, commercial enterprises, and state and regulatory bodies on complex and critical legal issues. Our aim is to provide consistently high quality advice that combines technical expertise, and an understanding of the commercial environment in which our clients operate.

GPartners' lawyers advise domestically and internationally; under civil law systems and common law; in local and cross-border transactions; on day-to-day operations and the most challenging deals. **GPartners** has a strong network of partners in key jurisdictions, the UK, the US and Sweden including international law firms such as Lovells, Mannheimer Swartling, Shearman & Sterling etc.

The firm is structured around five main practice areas:

- **Banking and Finance** (*financial services, business restructuring and insolvency, project finance, capital markets*)
- **Commercial and Corporate** (*mergers & acquisitions, private equity, commercial law, equity capital markets*)
- **Technology, Media and Telecommunications** (*telecom packages, technology contracts, broadcasting, media and entertainment*)
- **Dispute Resolution** (*commercial litigation, international arbitration, investment disputes, alternative dispute resolution*)
- **Competition and EU Law** (*competition disputes, regulatory and public affairs, state aid*)

Each area comprises industry-focussed teams dedicated to delivering incisive advice.

An ambition to be the premier law firm underpins our business strategy. We aim to achieve this goal through sustained investment in managing knowledge and information, and by creating a working culture in our office that enables our people to offer consistently high standards of client service.

As the domestic law firm, we embrace responsibilities that extend beyond our client work. Through an active programme of pro bono, arts and charitable initiatives, all our people are encouraged.

... in the right places

How we work

GPartners is one of a small group of truly integrated legal practices. We are present in Armenia but do work across all the centres that are critical to maintaining a vibrant practice focused on the world's flow of capital. Our clients demand lawyers who will add value to business deals, and who can reply rapidly to difficult questions.

GROUPS TAILORED TO OPTIMISE RESULTS

Our lawyers specialise in specific areas of law and specific business sectors. The teams of experts that are put together meet the experience and skills required by each assignment. This enables you the client to have constant access to our collective knowledge and expertise through the lawyer you work with. He or she will put together the team of specialists the assignment requires, and will ensure that your business objectives always guide our work.

But this is not enough to meet the requirements of our clients in a rapidly changing commercial world. As the world changes, so legal issues change and new specialist areas are created. We therefore invest time and energy in analysing the new skills and competence that you the client will require in the future, so that we are ready when those needs arise.

TRUE PARTNERSHIP STRENGTHENS THE TEAM SPIRIT

"One for all, all for one." In order to give our clients the best service possible, **GPartners** is a True Partnership. The profit from our business activities is shared between all the partners irrespective of who has done the work or had the contact with the client. Thus, the individual lawyer has no self-interest in handling a case on his/her own, but puts together a team which best favours the client. A True Partnership contributes to a good working environment with a joint responsibility for the clients and shared use of the competence which has been built up.

The right people, with the right experience...



Our people

Our team is comprised of energetic, dedicated individuals who bring ideas and creativity to every aspect of the legal process. **GPartners** has partners, consultants, of counsels, and heads of support services. "Partner" refers to a member of **GPartners** or an employee or consultant of equivalent standing and qualifications.

Our partners educated not only in Armenia but also in key jurisdictions, the United States, the United Kingdom, France and Sweden.

DELIVERING EXPERT ADVICE

At **GPartners**, we offer clear, prompt and expert advice to help you manage the risks and implement the most appropriate and timely solutions. We will tailor our advice and solutions to meet your business needs by drawing on our extensive experience of a wide variety of disputes, our detailed understanding of many industries and sectors, our broad commercial awareness and our in-depth technological and scientific resources – as well as our substantial legal expertise.

Equal Opportunity and Diversity

We treat all members of the firm, client personnel and suppliers and anyone visiting our offices equally, regardless of their age, race, disability, religion or belief, marital status, gender, race, colour, nationality or ethnic or national origin, or sexual orientation.

Pro Bono

Our domestic pro bono initiative offers our experience and commercial legal expertise to charities, individuals and not-for-profit social enterprises tackling disadvantage, which are unable to afford legal advice or to secure State legal help. All pro bono matters are undertaken to the same high standard as our commercial matters.

Knowledge and understanding, applied with precision...

Our services

Full services expertise – The depth and breadth to meet all of your most complex and vital legal needs.

The firm's significant growth is driven by our ambition to provide our clients with a broad range of business law services in Armenia and in key jurisdictions in the world.

We offer clients an unusually rich range of legal expertise in different fields of business law. These include banking and finance, together with industry-specific practices such as financial services and insurance & re-insurance, commercial and corporate, mergers and acquisitions, competition & trade law, litigation and arbitration.

Each of these areas of practice is a free-standing and often award winning practice in its own right, rather than - as with some firms - adjuncts or support services.

When their expertise is called upon as part of client transactions, their experience of acting at the cutting edge of their own fields provides clients with a rich, well-informed additional dimension.

For more information visit www.gpartners.am

Sectors

Our clients rightly expect their advisors to understand much more about their businesses than the purely legal elements, to provide them with commercially sound solutions to the challenges they face.

By combining cutting-edge legal expertise in a great number of specialist areas with industry know-how, we offer our clients legal advice with great added value.

GPartners operates a number of multi-disciplinary industry sector groups boasting partners with an impressive track record of advice in the relevant fields and a deep comprising understanding of the way these sectors operate.

... a firm of outstanding technical ability...



Online Services

Our knowledge is what our clients come to us for. We can provide that knowledge via a single, constant access point, as and when it is needed. Through our online services, we can keep clients constantly up to date with the latest legal developments and trends. We can enhance our working relationships by allowing direct access to the latest versions of transactional documents on specific deals and to an archive of documents from previous deals. We can also provide tools needed to conduct cross-jurisdictional analyses of legal and compliance issues and to carry out online risk management on key issues.

BROCHURES

GPartners produces a wide variety of brochures, providing information on our services. These brochures are available in hard copy or may be downloaded from this site.

CLIENTS NOTES

We provide an extensive catalogue of client notes on issues from Money Laundering to Freedom of Information, from Corporate Governance to Dispute Resolution.

NEWSLETTERS

As part of our commitment to provide key legal updates, **GPartners** produces a range of newsletters relating to particular areas of law. You can choose to receive these regularly by email by using our online services.

...investing on generation...



Careers

Students and Graduates

If you are looking for a career in a premier legal practice that will give you the opportunity to participate in a first-class training programme, gain both domestic and international experience, work on cutting-edge deals and learn from lawyers who are leaders in their field of practice, then **GPartners** offers the ideal environment for realising your ambitions.

If you join us, you will find we are fully committed to helping you develop and broaden your skills, whatever your role. You will have the opportunity to learn as you work alongside colleagues who are leaders in their field and to build on your skills through our extensive training programmes. And at every stage of your career, we will work with you to help you achieve your career goals.

We recruit on merit and believe in equality of opportunity. There is no one **GPartners** type - although we do look for people who share our values; our ambition to be the best; our commitment to delivering the highest quality service; and our wish to work within a community of people who respect and co-operate with each other.

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